

Project Consultant: Birmingham

£30,000 per annum plus benefits

Winning Moves is seeking to recruit a Project Consultant to join our busy team.

At Winning Moves we believe that others are capable of achieving much more than they ever thought possible. Our evidence-based insights help organisations to make more effective decisions and achieve better outcomes. We help our clients to achieve their potential.

Through challenging thinking and unlocking insights from data, we transform the way our clients work and what they can achieve. We do this through a unique portfolio of services including:

- insightful research and evaluation;
- delivery of targeted business consultancy; and
- development and deployment of intelligent software products.

Established for over two decades, we are experts in our field and are the trusted advisers and critical friends to a range of high profile, international clients across the public, private and third sectors including numerous central and local government bodies, Enterprise Ireland, the Australian Government and the United Nations.

As individuals we are innovative thinkers and problem solvers, driven by a passion to deliver exceptional results. We think differently to deliver better solutions, faster.

For more information please visit our website www.winningmoves.com.

The role of Project Consultant is critical to the success of our business and you will need to be able to deliver projects, as well as write bids and win work. The role will initially focus on the business support services, with a view to broadening skills, knowledge and understanding so that you can also support our research and evaluation, and software offerings.

On a day to day basis, you will:

Win Work:

- maximising existing customer and client relationships
- identify prospects and write proposals/respond to ITTs
- write and deliver presentations, reports and other collateral to help raise awareness of the Company and our offer

- support the development of new products and services through research in to new opportunities and development of new offerings

Deliver work:

- be the intellectual owner of projects and our domain expert
- from smaller projects to be both the intellectual owner and project manager
- ensure that client expectations are met in the delivery of projects, by ensuring that specifications are clearly communicated and documented and by keeping the client involved throughout the project delivery
- to provide support and guidance to clients to assist with the adoption and integration of the products and services developed
- to have responsibility for the income and profitability of client projects
- to ensure projects are delivered in line with Company quality and impact targets

Experience:

Essential

- Educated to degree level or equivalent
- Minimum of 3 years' experience in a business support environment and managing client-facing projects
- Track record of writing bids and proposals and responding to tenders to successfully win work
- Experience of writing and delivering presentations
- Experience of motivating and managing project teams to deliver on time, in scope, to budget and to client satisfaction
- Excellent customer service skills
- Ability to assimilate information quickly

Desirable:

- PRINCE2 project management
- Awareness of ISO20252

Personal Attributes:

- Commercial outlook
- Creativity and imagination
- Excellent interpersonal and communication skills
- Ability to adapt and pick up new processes
- Ability to assimilate information quickly
- A can-do, driven and hard-working attitude

- Must be thorough and precise in their work
- Ability to work individually or in a team to meet tight deadlines
- Ability to multi-task
- Fun and dependable

If this sounds like you, please get in touch with us outlining you and how your skills and experience make you a good fit for the role. Applications to be sent to recruitment@winningmoves.com. Closing date for applications is 4pm, Wednesday 2nd August 2017.